## UNAUDITED CONDENSED CONSOLIDATED INCOME STATEMENT FOR THE QUARTER ENDED 30<sup>th</sup> SEPTEMBER, 2004

	Individual Quarter		<b>Cummulative Quarter</b>		
	Current Year Quarter	Preceding Year Corresponding Quarter	Current Year To Date	Preceding Year Corresponding Period	
	30/09/04 (RM'000)	30/09/03 (RM'000)	30/09/04 (RM'000)	30/09/03 (RM'000)	
Revenue	86,919	97,605	284,933	303,622	
Other operating expenses	(84,945)	(93,028)	(273,761)	(289,274)	
Other operating income	499	695	2,395	2,579	
Profit from operations before one-time charge	2,473	5,272	13,567	16,927	
One-time charge related to closure of production lines / profit on gain of disposal of fixed assets arising from the disposal of production lines	1,060		(1,081)		
Profit from operations	3,533	5,272	12,486	16,927	
Finance costs	0	0	0	(7)	
Share of profit and losses of associated companies	(77)	(17)	166	(440)	
Income from other investments and finance	657	443	1,774	1,055	
Profit before tax	4,113	5,698	14,426	17,535	
Taxation	(851)	(1,263)	(3,738)	(3,878)	
Profit after tax	3,262	4,435	10,688	13,657	
Minority interest	(3)	(3)	(5)	(10)	
Net profit for the period	3,259	4,432	10,683	13,647	
Earnings per share (sen)	2.5	3.5	8.3	10.7	

The Condensed Consolidated Income Statement should be read in conjunction with the Annual Financial Report for the year ended 31st December, 2003.



## UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEET AS OF 30<sup>th</sup> SEPTEMBER, 2004

	Unaudited	Audited
	As At End Of Current Quarter	As At Preceding Financial Year End
	30/09/2004 (RM'000)	31/12/2003 (RM'000)
Property, plant and equipment	135,253	143,639
Investment in associated companies	4,021	3,856
Long term investments	345	131
Goodwill on consolidation	22,134	23,115
<u>Current assets</u>		
Inventories	44,984	54,032
Trade receivables	61,309	71,115
Amount owing by associated companies	62	284
Amount owing by ultimate holding company	0	0
Amount owing by immediate holding company	22,206	24,889
Amount owing by other related company	1,295	2,075
Other receivables, deposits and prepayments	10,706	12,780
Cash and bank balances	89,943	68,319
Total current assets	230,505	233,494
Current liabilities		
Trade payables	31,724	45,052
Other payables and accrued expenses	35,166	31,435
Amount owing to ultimate holding company	5,157	3,770
Amount owing to other related company	0	50
Provision for taxation	0	264
Total current liabilities	72,047	80,571
Net current assets	158,458	152,923
Long-term and deferred liabilities		
Provision for retirement benefits	5,167	4,865
Deferred tax liabilities	364	364
	5,531	5,229
Minority interest	225	220
Net Assets	314,455	318,215
Represented by:		
Issued capital	128,096	128,096
Reserves	186,359	190,119
Shareholders' equity	314,455	318,215
	0.55	2.22
Net tangible assets per share (RM)	2.28	2.30

The Condensed Consolidated Balance Sheet should be read in conjunction with the Annual Financial Report for the year ended 31st December, 2003.



### UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 30<sup>th</sup> SEPTEMBER, 2004

Non-distributable								
		Reserves				Distributable Reserves		
9 months quarter ended 30 September 2003	Issued capital (RM'000)	Share Premium (RM'000)	Capital Reserves (RM'000)	Foreign Exchange Reserves (RM'000)	General Reserves (RM'000)	Unappropriated Profit (RM'000)	Total (RM'000)	
Balance as at 1st January, 2003	128,096	59,897	1	119	10,000	113,958	312,071	
Currency translation differences  Net profit for the year  Dividends  Balance as at 30th September 2003	- - - 128,096	- - - 59,897	- - - - 1	166 - - - 285	10,000	- 13,647 (12,937) 114,668	166 13,647 (12,937) 312,947	
9 months quarter ended 30 September 2004  Balance as at 1st January, 2004	128,096	59,897	1	1,101	10,000	119,120	318,215	
Currency translation differences  Net profit for the year	-	-	-	262 -	-	- 10,683	262 10,683	
Dividends Balance as at 30th September 2004	128,096	59,897	1	1,363	10,000	(14,705) 115,098	(14,705) 314,455	

The Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Annual Financial Report for the year ended 31st December, 2003.



#### UNAUDITED CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 30th SEPTEMBER, 2004

	9 months ended 30/9/2004 (RM'000)	9 months Ended 30/9/2003 (RM'000)
Cash flows from/(used in) operating activities Profit before tax	14,426	17,535
Adjustment for non-cash flow items	14,699	14,875
Operating profit before working capital changes	29,125	32,410
Net change in current assets	18,836	(8,589)
Net change in current liabilities	(8,693)	8,022
Cash generated from operations	39,268	31,843
Other operating activities	(3,165)	(44)
Net cash from operating activities	36,103	31,799
Cash flows from/(used in) investing activities	39	(3,101)
Cash flows used in financing activities	(14,518)	(8,593)
Net increase in cash and cash equivalents	21,624	20,105
Cash and cash equivalents at beginning of year	68,319	38,935
Cash and cash equivalents at end of period	89,943	59,040

The Condensed Consolidated Cash Flow Statement should be read in conjunction with the Annual Financial Report for the year ended 31st December, 2003.



#### **Notes**

#### 1. Accounting Policies

The interim financial statements have been prepared in accordance with MASB 26 Interim Financial Reporting and Chapter 9 part K of the Listing Requirements of Bursa Malaysia Securities Berhad. The same accounting policies and methods of computation are followed in this interim financial statements as compared with the annual financial Statements for the year ended 31st December, 2003.

#### 2. Disclosure of Preceding Year Unqualified Audit Report

The preceding year audit report for the year ended 31st December, 2003 was unqualified.

#### 3. Cyclicality of Operations

The operations are normally influenced by higher demand during festive periods.

#### 4. Unusual items

There are no unusual items affecting assets, liabilities, equity, net income, or cash flows.

#### 5. Quarterly Estimations

There are no material changes in the estimation methods used in this interim reporting quarter which will have a material effect.

#### 6. Debt and Equity Securities

There are no issuances, cancellations, repurchases, resale and repayments of debt and equity securities for the financial year to date.

#### 7. Dividends Paid

An interim dividend of 5%, tax exempt for the current financial year amounting to RM6.4m was paid on 1st September 2004.

#### 8. Segmental Reporting

The segment information for the Group are as follows:

·	Current Year Quarter 30/09/04 RM'000	Preceding Year Corresponding Quarter 30/09/03 RM'000	Current Year To Date 30/09/04 RM'000	Preceding Year Corresponding Period 30/09/03 RM'000
Segment Revenue	1 (11) 000	1 1111 000	1 an 333	1 W 000
Malaysia	67,550	73,244	233,917	237,766
Singapore	15,996	17,090	40,682	44,847
Others	3,373	7,271	10,334	21,009
Total	86,919	97,605	284,933	303,622
Segment Results				
Malaysia	1,019	2,834	10,111	11,984
Singapore	1,350	1,012	2,676	2,201
Others	431	1,753	1,761	3,723
Total segment results	2,800	5,599	14,548	17,908
Unallocated expenses	(327)	(327)	(981)	(981)
Income /(Expenses) related to closure of production lines	1,060	-	(1,081)	-
Operating profit	3,533	5,272	12,486	16,927



## YEO HIAP SENG (MALAYSIA) BERHAD (Co. No.3405/X) 楊協成 (馬來西亞) 有限公司

#### Valuations of Property, Plant and Equipment

There are no amendments to the valuations of property, plant and equipment brought forward.

#### 10. Subsequent Events

There are no material events subsequent to the end of the interim period that would substantially affect the interim financial statements.

#### 11. Changes in the Composition of the Group

There are no changes in the composition of the Group for the current financial year to date.

#### 12. Contingent Liabilities

There are no changes in the contingent liabilities since the last annual balance sheet date.

#### 13. Performance of the Group

The Group achieved sales for the quarter of RM87 million as compared to RM98 million recorded in the preceding year corresponding quarter. Lower sales are mainly due to closure of the Sweetened Condensed Milk Operation and discontinuation of the Pepsi Agency and lower export sales. The Company has undertaken measures to improve sales and revenue through investment in brand building and new product launching.

Operating profit before gain on disposal of fixed assets for the quarter, is RM2.5 million as compared to the preceding quarter operating profit of RM5.3 million. The lower profit was due to reduction in sales and higher investment in brand building and new product launches.

#### 14. Material Change in Profit Before Tax As Compared to the Immediate Preceding Quarter

The Group's pre-tax profit of RM4.1m is lower than the immediate preceding quarter profit of RM4.6m due to the same reasons as mentioned above.

#### 15. Prospects of the Group

In anticipation of the Group revenue and profits to be lower for this year, the Group has undertaken measures to streamline operations, focus on brand building and increasing sales and penetrating new channels.

#### 16. Variance from Profit Forecast

The explanatory notes on the variance of actual profit from forecast profit and shortfall in the profit guarantee are not applicable.

#### 17. Taxation

The taxation figures are as follows:

	Current	
	Quarter	YTD
	(RM'000)	(RM'000)
Current estimated tax payable	851	3,738
	========	========

The year to date effective tax rate of the Group is 26% as compared to the statutory tax rate of 28% whereas for the quarter under review, the effective tax rate is 21%. The lower effective tax rate is due to utilization of reinvestment allowances.

#### 18. Gains on Sale of Properties

There are no gains on sales of properties for the financial year to date.

#### 19. Quoted Securities

During the period, the company purchased some quoted securities totaling RM214, 000.

The investment in quoted shares as at end of the reporting period is as follows:

	(RM'000)
At cost	465
At carrying value/book value	345
At market value	329



# YEO HIAP SENG (MALAYSIA) BERHAD (Co. No.3405/X) 楊協成 (馬來西亞) 有限公司

#### 20. Corporate Proposals

There are no corporate proposals announced but not completed as at date of this report.

#### 21. Group Borrowings

There are no borrowings as at the end of the reporting period.

#### 22. Financial Instruments

There are no off balance sheet financial instruments as at the date of the quarterly report.

#### 23. Material Litigations

There are no further developments to matters previously disclosed in the Annual Report for the year 2003.

#### 24. Dividend

- a) no dividend has been declared for the quarter under review.
- b) the total dividend declared from the current financial year is 5 sen per share ( tax exempt ).

#### 25. Earnings Per Share

•	Preceding Year			Preceding Year	
	Current Year Quarter 30/09/2004	Corresponding Quarter 30/09/2003	Current Year To Date 30/09/2004	Corresponding Period 30/09/2003	
Net profit attributable to ordinary shareholders (RM'000)	3,259	4,432	10,683	13,647	
Weighted average number of ordinary shares in issue (units)	128,096	128,096	128,096	128,096	
Basic earnings per share (sen)	2.5	3.5	8.3	10.7	

By Order of the Board

TEU YEONG WEI MIA 9577 28<sup>th</sup> October 2004 Petaling Jaya

